



# Standard Certificate of Circulation

For the 11 issues distributed between 1 January 2008 and 31 December 2008

**Business  
Magazines**

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## Plant & Works Engineering

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### The Primary Market Sector for this publication is:

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Engineering - Works & Maintenance

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This certificate expires on 31 March 2010 unless ABC has issued a new certificate before that date.

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#### Certification Statement

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# Plant & Works Engineering

Certificate of Average Net Circulation for the 11 issues distributed between 1 January 2008 and 31 December 2008

	Net Total	United Kingdom	Other Countries
<b>TOTAL AVERAGE NET CIRCULATION PER ISSUE</b>	<b>9,958</b>	<b>9,958</b>	-
Total Average Net Newstrade Sales Per Issue	-	-	-

## Analysis for the Audit issue cover dated Nov/Dec 2008 and distributed on 15 December 2008

<b>Total Net Circulation</b>	<b>9,983</b>	<b>9,983</b>	-
<b>Newstrade &amp; Other Single Copy Sales</b>	-	-	-
At Full Cover Prive/NTT	-	-	-
At a Lower Rate	-	-	-
<b>Paid and Controlled</b>	-	-	-
see terms of control on page 3. Sources for all addressees are less than 3 years old.			
At Full Rate	-	-	-
At Between 50% and 100% of Full Rate	-	-	-
At less than 50% of Full Rate	-	-	-
<b>Single Copy Subscription Sales</b>	-	-	-
At Full Rate	-	-	-
At Between 50% and 100% of Full Rate	-	-	-
At less than 50% of Full Rate	-	-	-
<b>Multiple Copy Subscription Sales</b>	-	-	-
At Full Rate	-	-	-
At Between 50% and 100% of Full Rate	-	-	-
At less than 50% of Full Rate	-	-	-
<b>Bulk Sales</b>	-	-	-
At Full Rate	-	-	-
At Between 50% and 100% of Full Rate	-	-	-
At less than 50% of Full Rate	-	-	-
<b>Society/Association/Organisation Circulation</b>	-	-	-
Paid Optional Single Copies	-	-	-
Unpaid Single copies (Written Requests)	-	-	-
Unpaid Single copies (Electronic Requests)	-	-	-
Unpaid Single copies (Telephone Requests)	-	-	-
Non-Optional single copies	-	-	-
<b>Controlled Free Circulation</b>	<b>9,983</b>	<b>9,983</b>	-
see terms of control on page 3. Sources for all addressees are less than 3 years old.			
Individual Written Requests	509	509	-
Individual Electronic Requests	1,196	1,196	-
Individual Telephone Requests	5,323	5,323	-
Company Written Requests	25	25	-
Company Electronic Requests	-	-	-
Company Telephone Requests	2,930	2,930	-
Non-requested by name	-	-	-
Non-requested by job title / function	-	-	-
<b>Non-Controlled Free Circulation</b>	-	-	-
By Name	-	-	-
Not by Name	-	-	-

**Duplication:** The level of duplication on the mailing list for the audit issue was: 1%

### Miscellaneous Data:

The Basic Cover Price for the audit issue was: £12.00

The United Kingdom Basic Annual Rates for Subscriptions for the audit issue were: £65.00

The Annual Other Countries Subscription Rates for the audit issue ranged between: £80.00 to £90.00

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## Society / Association / Organisation Circulation

None

## Controlled Circulation - Terms of Control in audit period

Any individuals in the UK and the Republic of Ireland involved with Plant, works, maintenance engineering or management, Personnel, health & safety, training, handling & Storage or Research & Development. Also to individuals in the UK and Republic of Ireland manufacturing and processing companies and public sector organisations.

## Age of source data for the Audit Issue

Category by Quantity	Total	0-1 yr	1-2 yrs	2-3 yrs
Total	9,983	9,656	327	-
Individual Requests	7,028	6,704	324	-
Company Requests	2,955	2,952	3	-

  

Category by percentage	Total	0-1 yr	1-2 yrs	2-3 yrs
Total	100.0	96.7	3.3	-
Individual Requests	70.4	67.2	3.2	-
Company Requests	29.6	29.6	0.0	-

## Actual Distribution Dates for issues distributed during the audit period

**Variations** for issues with a variance of more than 10% above (+) or below (-) the average net circulation

**Bulk Sales** for issues with Bulk Sales representing 10% or above of the circulation for that issue

Cover Date / ID	Distribution Date	Net Circ.	Variance %	Bulk Qty	Cover Date / ID	Distribution Date	Net Circ.	Variance %	Bulk Qty
Jan 2008	22-Jan-2008	9,988	-	-					
Feb 2008	18-Feb-2008	9,964	-	-					
Mar 2008	22-Mar-2008	9,964	-	-					
Apr 2008	16-Apr-2008	9,981	-	-					
May 2008	23-May-2008	9,964	-	-					
Jun 2008	20-Jun-2008	9,986	-	-					
Jul 2008	25-Jul-2008	9,964	-	-					
Aug 2008	21-Aug-2008	9,979	-	-					
Sep 2008	29-Sep-2008	9,787	-	-					
Oct 2008	03-Nov-2008	9,983	-	-					
Nov/Dec 2008	15-Dec-2008	9,983	-	-					

## Other Bulk Distribution (Please note, these copies are NOT included in the circulation of any issue)

None

# Plant & Works Engineering

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## Geographical Analysis of circulation of the audit issue

<b>Total Circulation</b>	<b>9,983</b>	<b>Total Analysed</b>	<b>9,983</b>	<b>Total Not Analysed</b>	<b>-</b>
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<b>United Kingdom</b>	<b>9,983</b>
East Anglia	512
East Midlands	1,004
London	369
Midlands	1,548
North West	1,042
Northern	381
South East	2,336
South West	824
Yorkshire	870
Northern Ireland	178
Scotland	500
Wales	419
Other UK	-
<b>Republic of Ireland</b>	<b>-</b>
<b>Other Countries (exc Rol)</b>	<b>-</b>